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Most Important of All.—In every letter that you write us, never fail to give your full address plainly written, name, post-office, county and State.

QUICK RESULTS.

N. Studer's seasonal announcement on 8th page appeared for the first time in our issue of Saturday, Nov. 3, 1900, and the responses were so prompt that on Tuesday, Nov. 6, he wrote the editor as follows:

Anacostia, D. C., Nov. 6, 1900.
Dear Sir:—Come over to-morrow. People want already more information in regard to varieties of stock, hence I will have to alter the adv.

Yours,
N. STUDER.

On Wednesday he ordered a much larger display adv., which will appear next week. Any square business man, who has something to offer that suburban people want, can use these columns to his financial advantage.

...THE LETTER...

Mr. W. A. Hahn,
Prop. Hahn's Reliable Dye House,
705 Ninth street, N. W.
Dear Sir:—We find you have been advertising in our columns constantly since July, 1890, when this paper was established.

You are the only business man who was with us then and still remains with us and since you have been advertising in our columns continuously for a period of more than ten years we naturally have a curiosity to know how well you are satisfied with the publicity we have given you.

Respectfully yours,
THE SUBURBAN CITIZEN.

THE REPLY.

Editor Suburban Citizen.
Dear Sir:—In answer to your request I will say I am very well satisfied with results from my adv. in your paper. The fact of my adv. being in your paper for over ten years speaks for itself.

W. A. HAHN,
705 Ninth street N. W.

DR. W. E. BRADLEY.

Dentist,

810 H St., N. E. Washington, D. C.

Good Work. Prompt Delivery.
JONES' AMERICAN LAUNDRY,
No. 801 H St., N. E.

Family Laundrying in the Rough Dry by the Pound. We Respectfully Solicit Your Patronage.

MAPLE GROVE NURSERY,

(LATE SAUL'S)

BRIGHTWOOD AVENUE, & WASHINGTON, D. C.

ORNAMENTAL, SHADE, EVERGREEN, AND FRUIT TREES; SHRUBS, GRAPE-VINES, ETC., IN GREAT VARIETY.

ORDERS BY MAIL PROMPTLY EXECUTED.

...JOHN BOYLE, Proprietor.

My Nursery stock has been inspected and passed by Government Inspectors.

EDGAR BAUM,

Dealer in

Metals, Scrap Iron, Copper, Brass, Lead, Zinc, Rubber,

BOTTLES, PAPER STOCK, RAGS, &c. Also GENERAL MERCHANDISE.

Wrought Iron, 45c. per hundred. Cast Iron, 30c.

2006-2008 SEVENTH STREET, N. W., WASHINGTON, D. C.

KEENAN BROS.,

ONE PRICE *Hatters and Furnishers,*

523 7TH ST. AND 820 F ST. N. W.

HATS \$1.00 to \$4.00 Fine Line of COLORED AND WHITE SHIRTS, \$1.00 to \$1.50.

Underwear, 50c., 75c., \$1.00, \$1.50, \$2.00. A Fine Variety of

Neckwear, Latest Style, 25c. and 50c.

RUDOLPH THIELE,

.....DEALER IN.....

Cattle and Live Stock,

and also Breeder of High-Class Poultry and Thoroughbred Hogs.

Silver Hill P. O. Prince George's County, Md.

TELEPHONE No. 1502.....

NOBLE J. WALKER,

DEALER IN

Lime, Cements, Plaster, Hair, N. C.

Tar and Gas Tar, Pitch, Felt,

And Gravel Roofing Material, Charcoal, Chimney Flues and Tops, Fire Clay and Brick.

PAINTS, OILS AND BRUSHES. WOOD & COAL.

Building Papers and Carpet Lining Felt, White-wash Brushes.

S. W. COR. 8TH STREET AND FLORIDA AVE., N. W.

JAMES C. GODFREY,

Secretary of the Club and Proprietor of the

Diamond Pleasure Club House,



And free Pool Rooms at Chesapeake Junction, Md., announces to his friends that he has a new stable, where horses may be left while their owners visit the city. The very best refreshments and cigars at city prices.

Wishing you all success in life and a HAPPY NEW YEAR, I remain,

Respectfully Yours, JAMES C. GODFREY.

NORTHEAST WASHINGTON BUSINESS MEN

Who want the trade of the people of Northeast Washington and the outlying Suburbs and the reasons why.

COBEY & HITZ'S COLUMN.

Weekly News Items of Great Importance to Readers of this Paper.

We handle Home Dressed Beef, Lamb, Veal and Poultry. Home-made Sausage Meat 12 cents per pound.

We are not in business for the fun of the thing, but we are satisfied to handle standard goods on a small margin of profit.

Among other STANDARD goods we handle Löffler's smoked hams, Löffler's corned hams, Löffler's smoked sausage, goods that are acknowledged by everybody to be the very best.

We are having a large run on a special brand of elegant flour that is superior to other more expensive brands. Large sack 50 cents; half size 25 cents. By using this flour your bread will cost you less than 2 cents per loaf. When you learn our price by the barrel you will want about two barrels at a time.

Our choice roast beef from 8 cents to 12 cents per pound will do you good. Our steaks run from 10 cents to 18 cents per pound, but they are first class.

Soap, starch and soap powder are way down in price.

In the matter of canned goods we can usually save you from 1 cent to 3 cents per can.

We guarantee to please. By that we mean we guarantee to please you in the matter of service as well as in the matter of price.

We deliver all orders within a reasonable distance and deliver them promptly.

What we save in the matter of low rent you get the benefit of in the shape of low prices. A trial order will convince you of this.

COBEY & HITZ,

Cash - Grocers,

325 12th St., N. E.

S. R. MUNDELL,

SUCCESSOR TO

TALBERT & MUNDELL,

Practical : Undertaker,

704 H St. N. E., WASHINGTON, D. C.

All orders promptly attended to.

Jahn's Market,

E. JAHN, Prop.

Groceries, Meats, Provisions and Teas and Coffees of standard excellence.

Home Dressed Meat a Specialty.

JUDICIOUS
ADVERTISING
- PAYS. -

MAN-COPPER ENAMEL.

ROOF PAINT, FIRE PROOF.

Contains no Gas-Tar or Petroleum, by products that Stew, Smell and Evaporate.

NOT EFFECTED BY SMOKE ACIDS.

5 Years' Guarantee, \$1.25 Gallon.

GEO. N. HOLLAND,

HARDWARE and PAINTS,

COR. 15th and H STREETS N. E.

THE OLD STAND.

NEW MANAGEMENT.

MRS. IRA C. McMILLAN,

(SUCCESSOR TO A. SEABRIGHT.)

1023 H Street N. E., Washington, D. C.

A SPECIALTY OF

..Fried Oysters and Chicken..

Families Supplied in any Quantity.

CLAMS AND CRABS IN SEASON.

WILLIAMS AND ALLWINE,

PRACTICAL - BLACKSMITHS,

No. 7 Linden Court, N. E.



Horseshoeing,

Wheelwrighting,

Painting, Trimming, &c.

First Class Work.

Prompt Service.

15 Per Cent. Saved

By Buying Your Groceries from us. The wholesale grocer's profits will average at least 15 per cent. This amount we guarantee to save you on all your purchases in the grocery and meat line.

We buy in large quantities

Direct from the manufacturers and packers thereby saving the jobber's profit. We are willing to give our customers the benefit of this saving.

We carry the largest stock

And greatest variety in both imported and domestic groceries to be found in any one house in Washington.

Your Patronage Solicited.

THE FAMILY SUPPLY CO.,

IMPORTERS,

Wholesale and Retail Dealers in

FINE - GROCERIES, - PROVISIONS, - Etc.

Cor. 7th and H Sts., N. E.

ESTABLISHED 1883.

WM. H. ERNEST,

—MANUFACTURER OF—

Standard Flower Pots,

Jugs, Milk Pots, Butter Pans, Jars, Pitchers, Stew Pans, Milk Pans, Spittoons, Bean Pots, Churns, Pickles, Stove Pipe Pots.

Flower Pot Saucers and Fern Pans.

23th and M Streets, N. E.,

WASHINGTON, D. C.

GUSTAVE HARTIG,

...DEALER IN...

Builders' - and - Coach - Hardware,

Bar Iron, Steel,

Blacksmiths' Supplies, Etc.

WEATHER STRIPS for windows and doors, 1 1/4 c a foot.

PAINTS, OILS, GLASS. Colors, Dry and in Oil.

TELEPHONE

...509 and 511 H Street N. E.

Are you Correct and Quick at Figures?

Are you an Accomplished Penman?

Can you write a good Business Letter?

Can you make out an Invoice?

Can you make out a Statement?

Can you make out an Account Sales?

Can you make out Drafts?

Can you draw up Checks?

Can you draw up Promissory Notes?

Can you make out Bills of Lading?

Are you an expert Bookkeeper?

Do you understand Double-Entry thoroughly?

Can you keep a Cash Account?

Can you make Partnership Settlements?

Do you know how to transact business with Banks?

Do you understand Commission and Brokerage?

OR

Do you understand Foreign and Domestic Exchanges?

Do you know Commercial Arithmetic?

Are you an expert Accountant?

Do you know the short methods of Calculating Interest?

Do you understand Percentage?

Do you understand Trade Discounts?

Do you understand Commercial Law?

Can you draw up Business Papers?

Can you "average" Accounts?

Can you write Shorthand?

Can you operate a Typewriter?

Have you sufficient knowledge of Counting-Room practice to accept a position if offered you?

Do you understand Shorthand and Typewriting?

YES

If you cannot answer these questions satisfactorily, you will find it to your advantage to attend

Wood's Commercial College,

311 EAST CAPITOL STREET,

WASHINGTON, D. C.

SIXTEENTH YEAR....

...PHONE 1738.

Patronage last year, 614. Full-course pupils continue until proficient and a position is secured. Call or write for catalogue. 'Tis better to call.

COURT F. WOOD, LL.M., President.

NO